

# 14<sup>th</sup> International Gas and Electricity Summit

**What is the future for gas?**

Sam Laidlaw, CEO, Centrica  
21 October 2009

**centrica**

## Recent experience

### From Boom ...

---

- Growing demand
- Higher prices
- Strong levels of investment

### ... to Bust

---

- Falling demand
- Excess supply
- Lower spot prices
- Pullback in investment

# What a difference 50 years makes

**British Gas**



*British Gas*



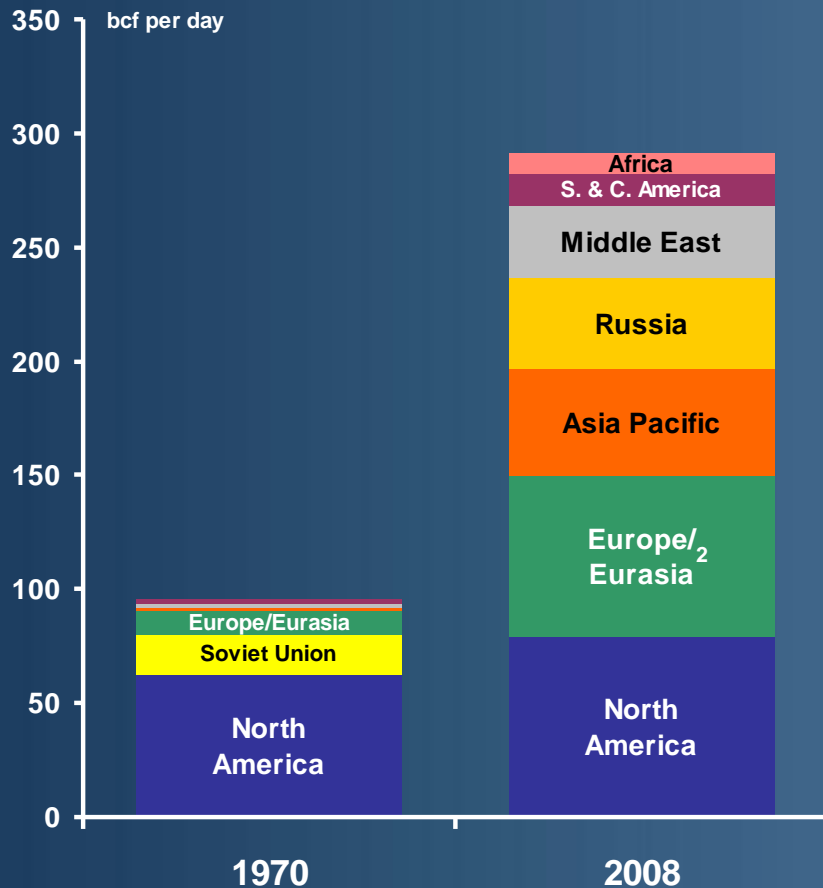
**British Gas Canvey Island LNG  
Terminal January 1959:  
A World First: 'Methane Pioneer'  
5,000 m<sup>3</sup>**



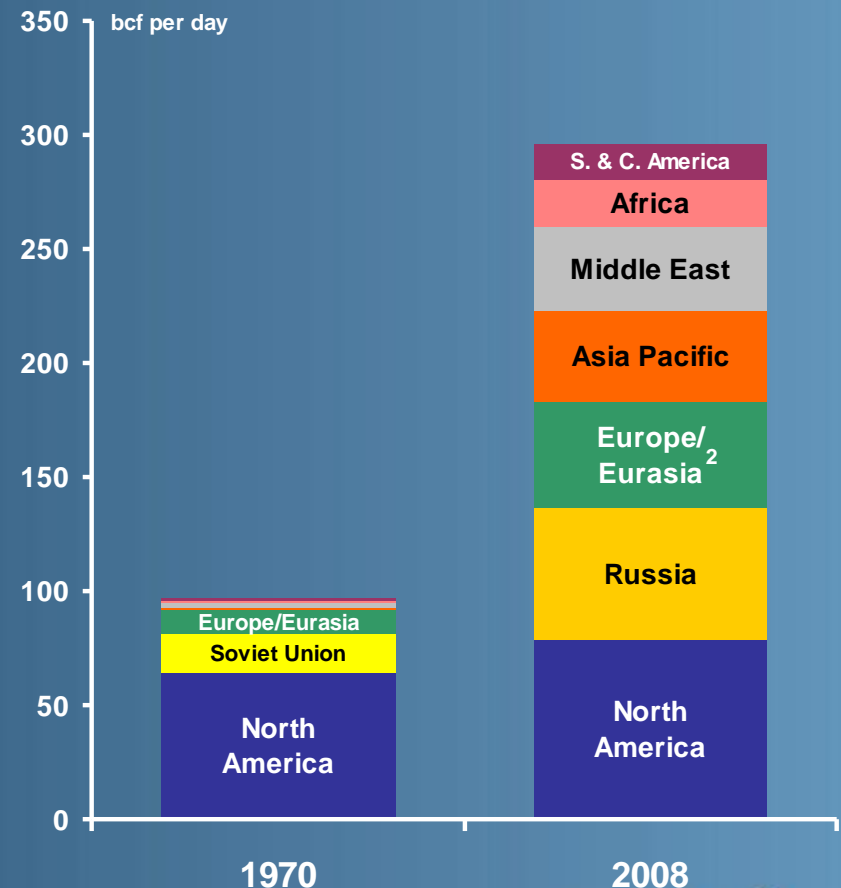
**British Gas Isle of Grain LNG  
Terminal November 2008:  
A British First: 'Al Khuwair'  
216,000 m<sup>3</sup>**

# Globalisation of gas in the last 40 years

## Global Gas Demand

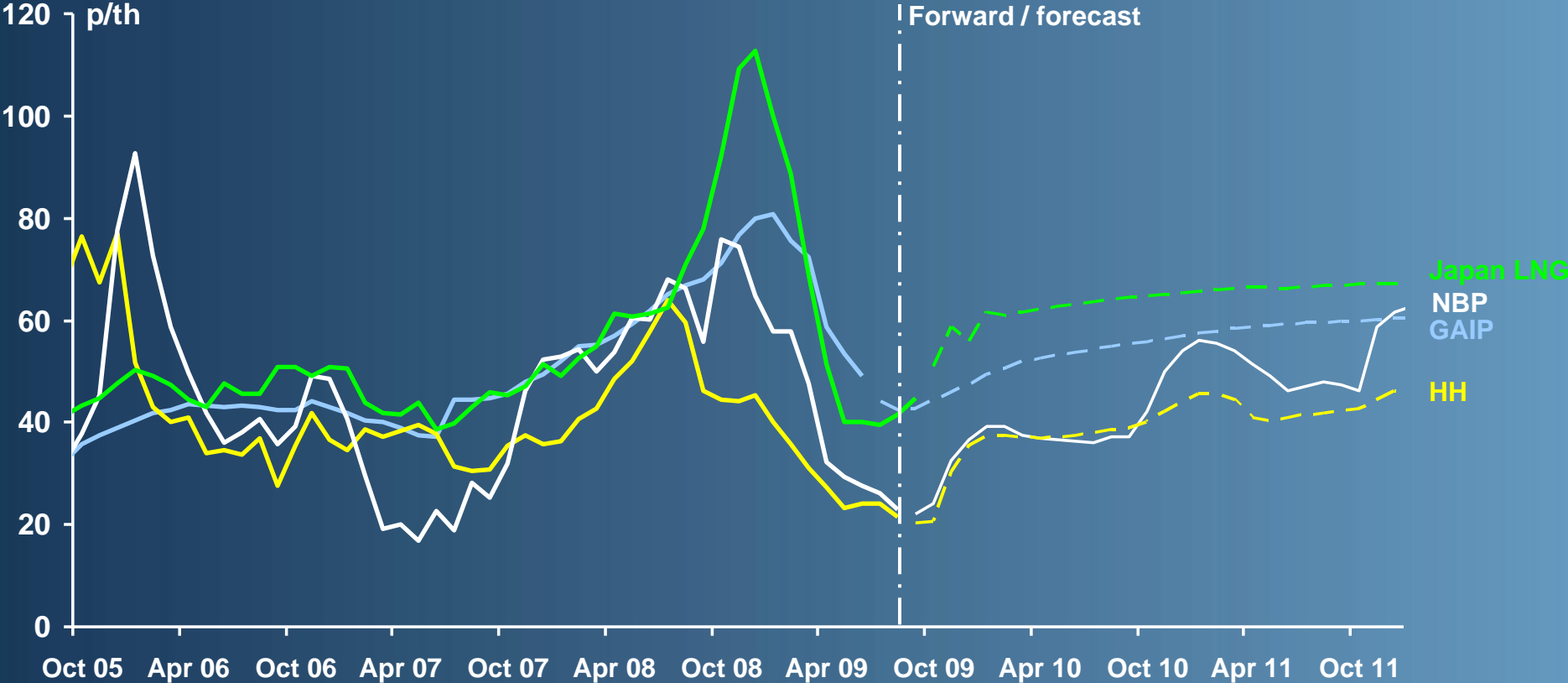


## Global Gas Supply<sup>1</sup>



# Some signs of convergence but regional factors still influence price

## Gas prices around the Globe (monthly)



# The future of gas is uncertain – inflexion point

## Scenario 1 “Do Nothing”

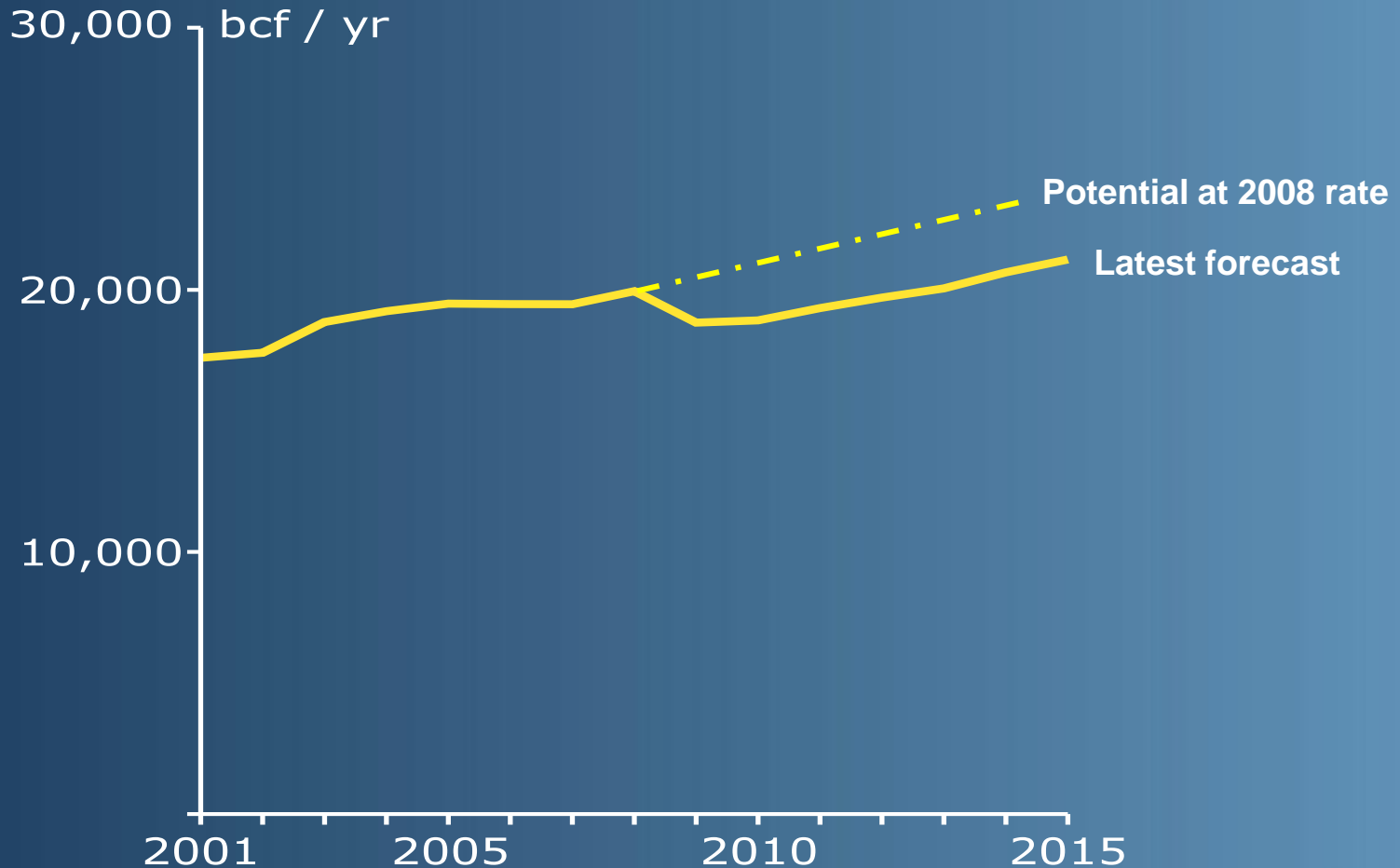
- Gas seen as unreliable
- Renewed calls for energy independence
- A continuing push toward renewable electricity
- Nuclear renaissance
- CCS investment
- More energy efficiency

## Scenario 2 “Partnership”

- Gas key part of the solution to climate change
  - Switching from coal to gas generation
  - Back-up for wind generation
  - Technology driving combined heat and power in homes and businesses
- New relationships being forged between “demand holders” and “resource holders” to meet the challenges of energy security and climate change
  - Different partnerships along the value chain
  - New forms of co-investment

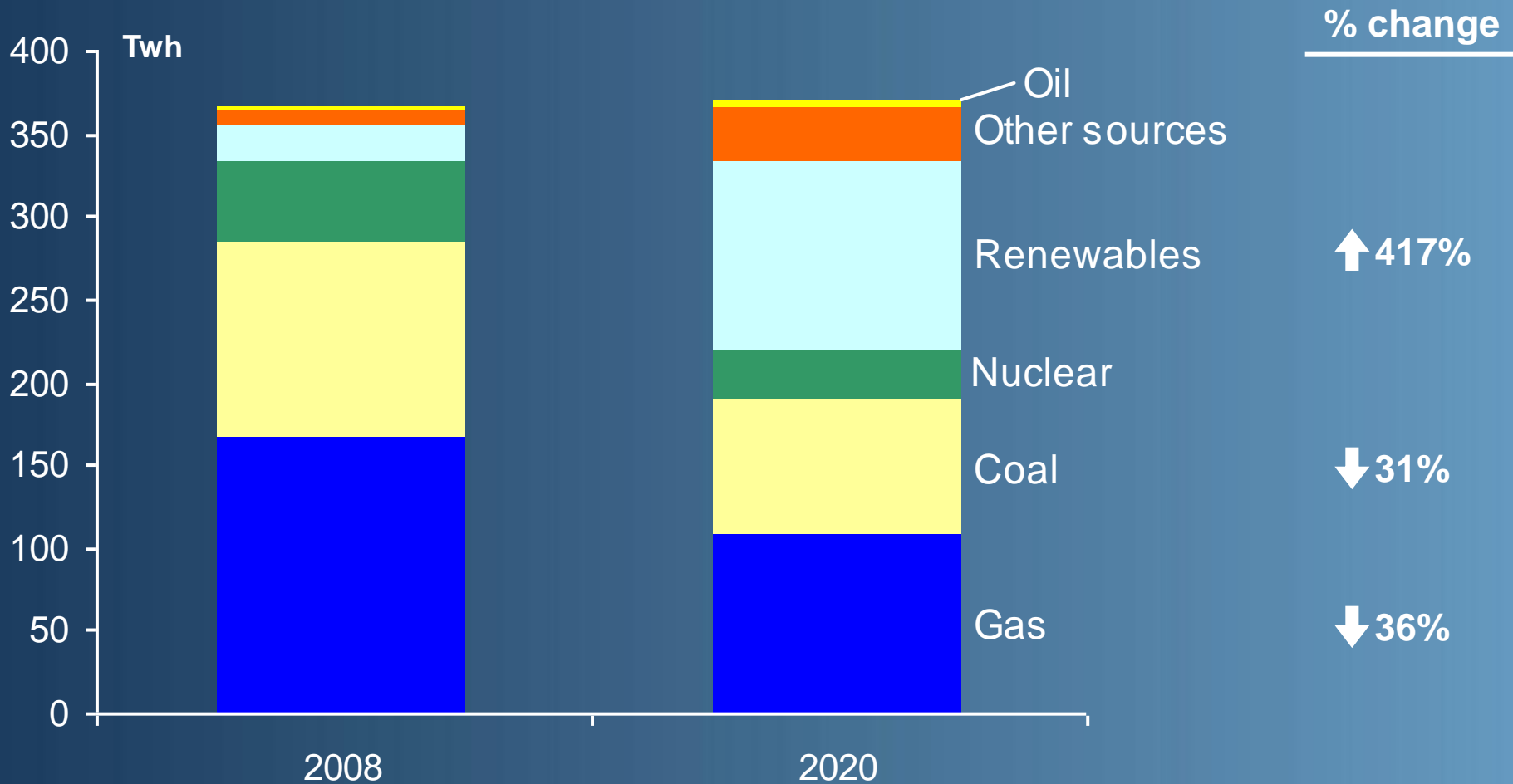
# Scenario 1: Major fall in gas consumption in 2009, if unaddressed will take years to recover

## European Gas Consumption



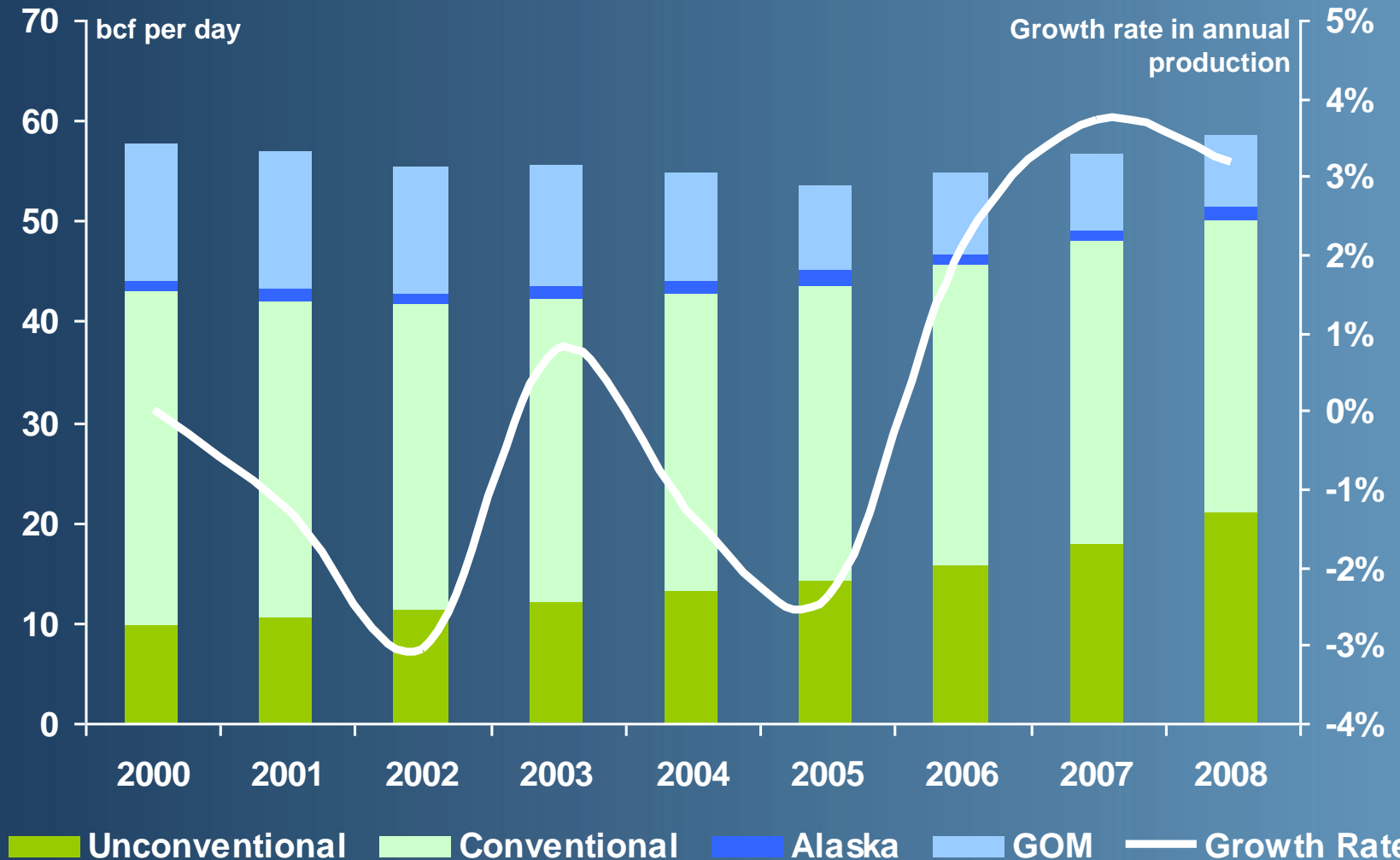
# Scenario 1: Governments promoting investment in less carbon intensive generation (away from gas)

## Potential generating output if UK government targets met



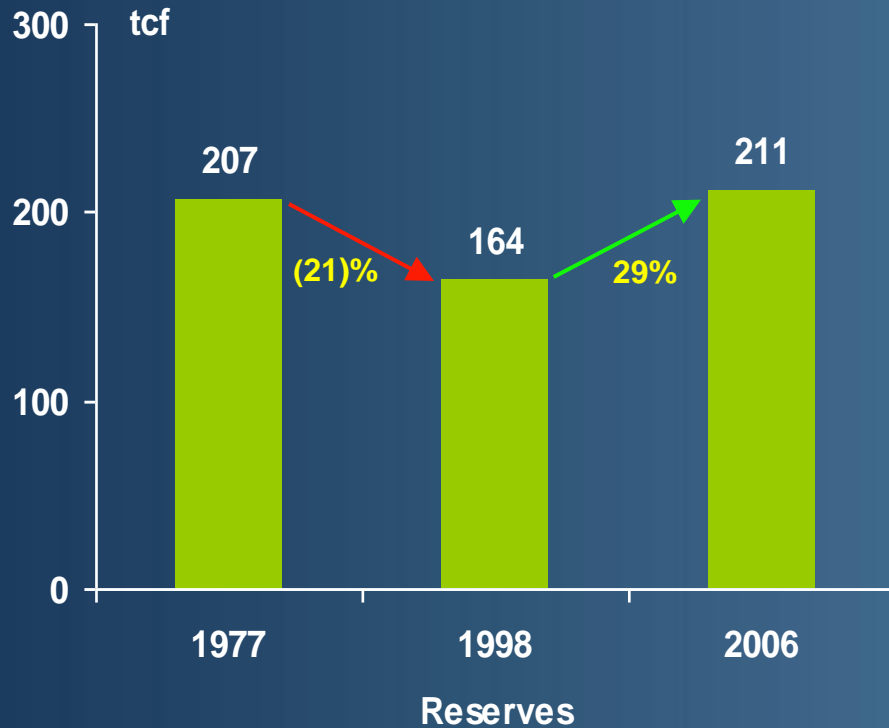


# Scenario 1: Energy independence means investment in local sources, above foreign imported gas (1 of 2)

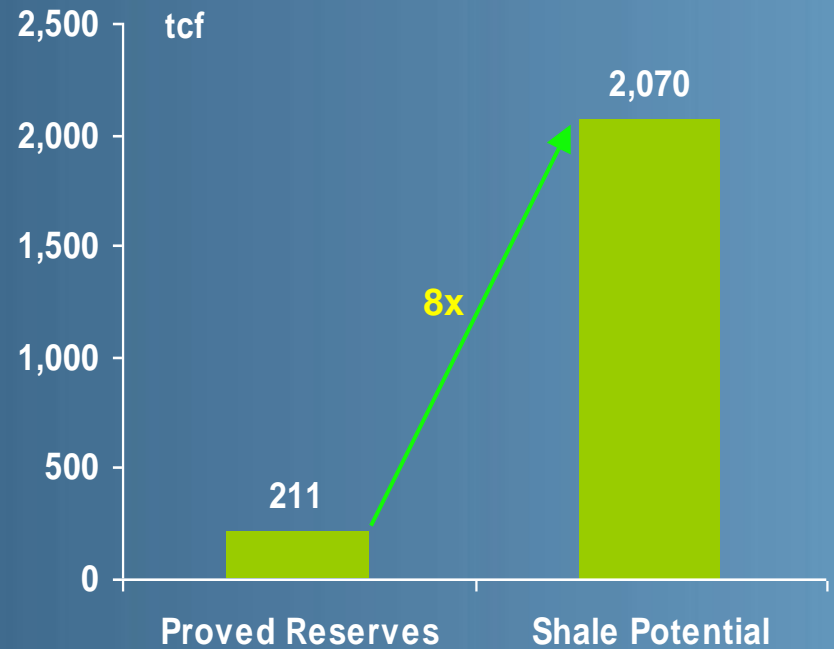


# Scenario 1: Energy independence means investment in local sources, above foreign imported gas (2 of 2)

## US Gas Supply Reserves

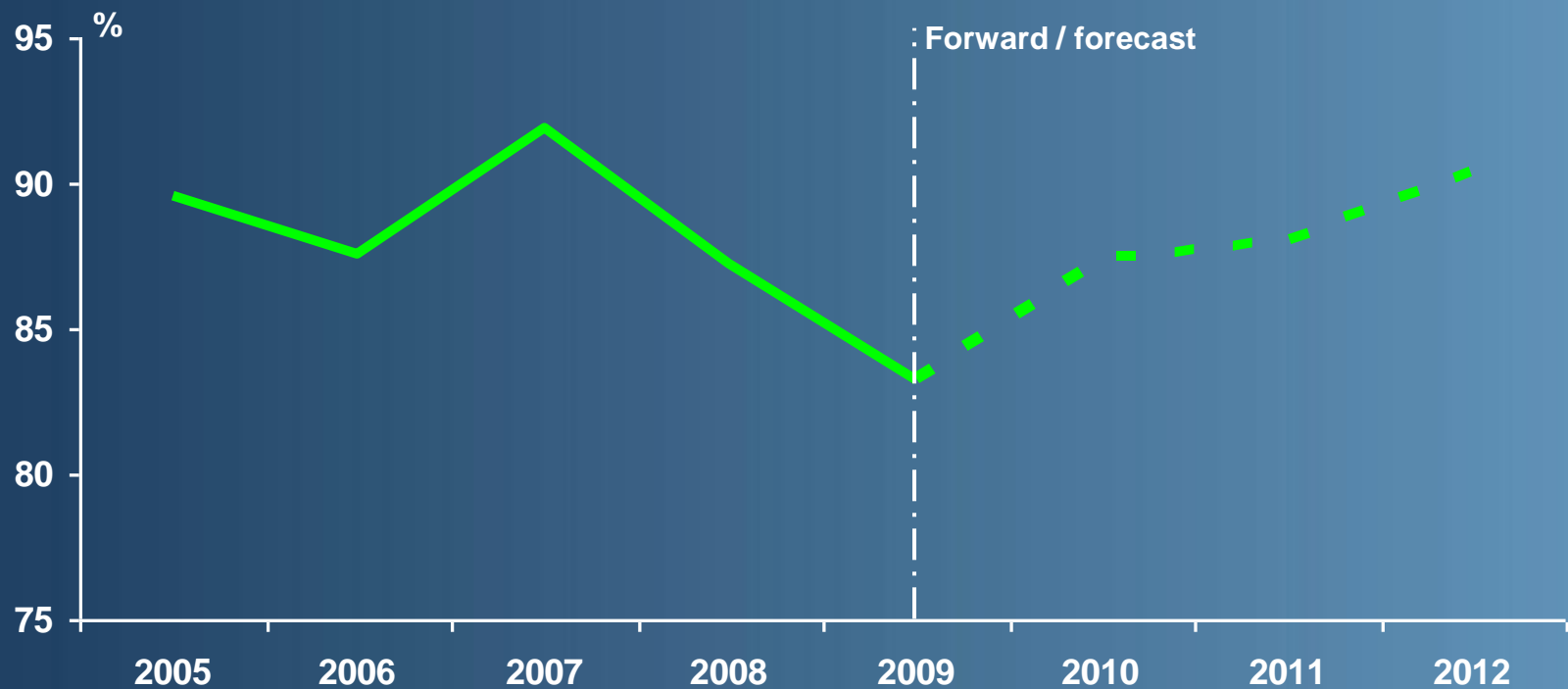


## Unconventional Gas Reserves<sup>1</sup>



# Scenario 1: These factors, plus increased capacity, has led to an LNG supply overhang

Global LNG Capacity Utilisation

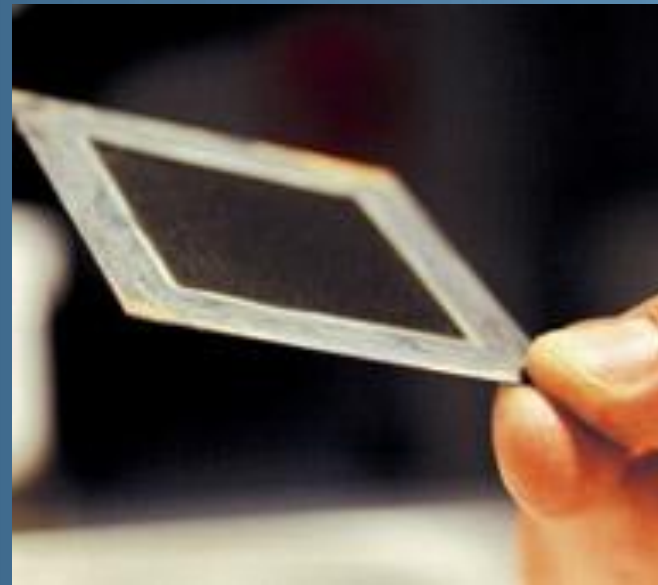


## Scenario 2: Technology can power an increase in gas and lower CO2 emissions

### Distributed Generation - Heat and Power

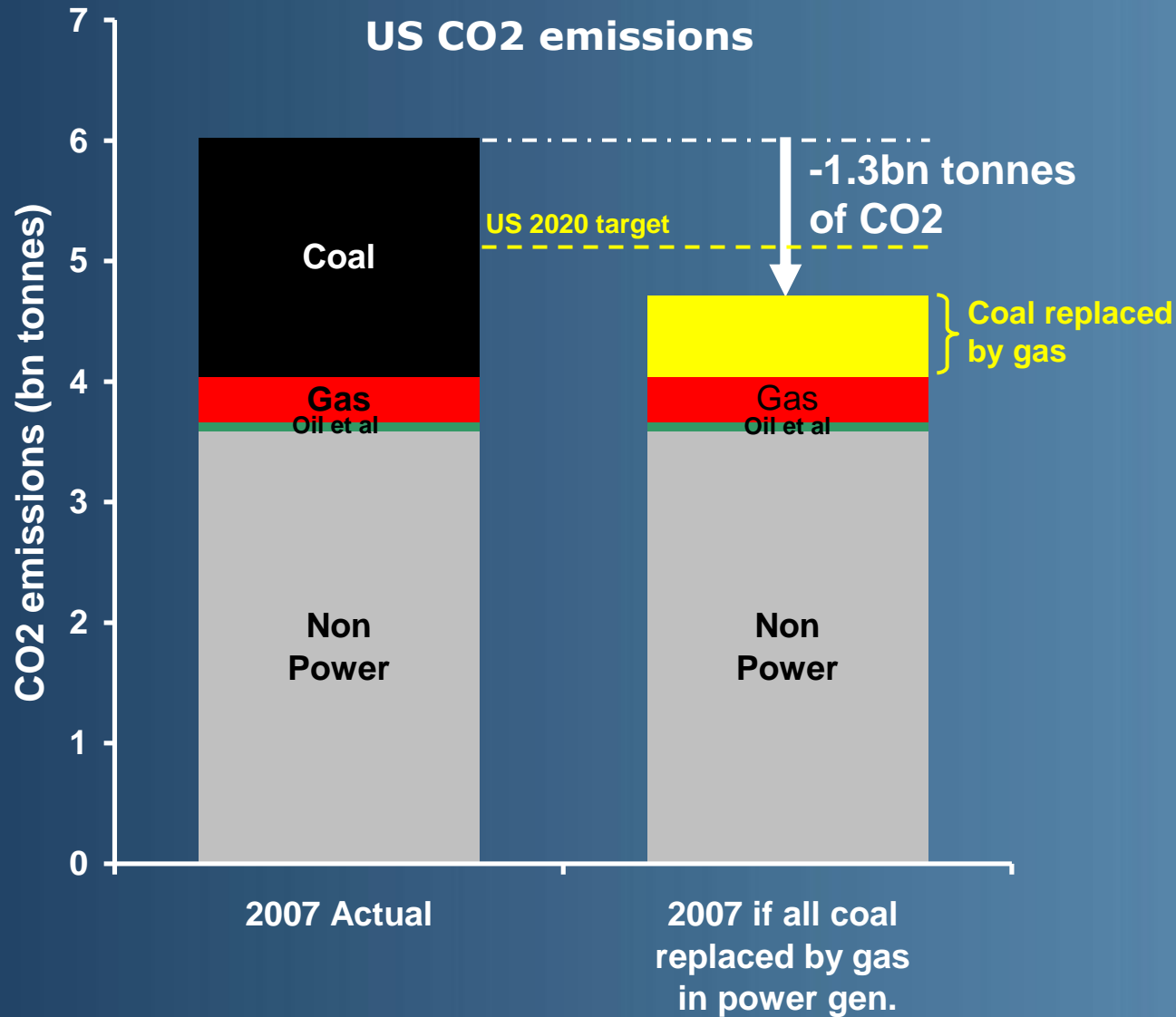


**Stirling Engine**



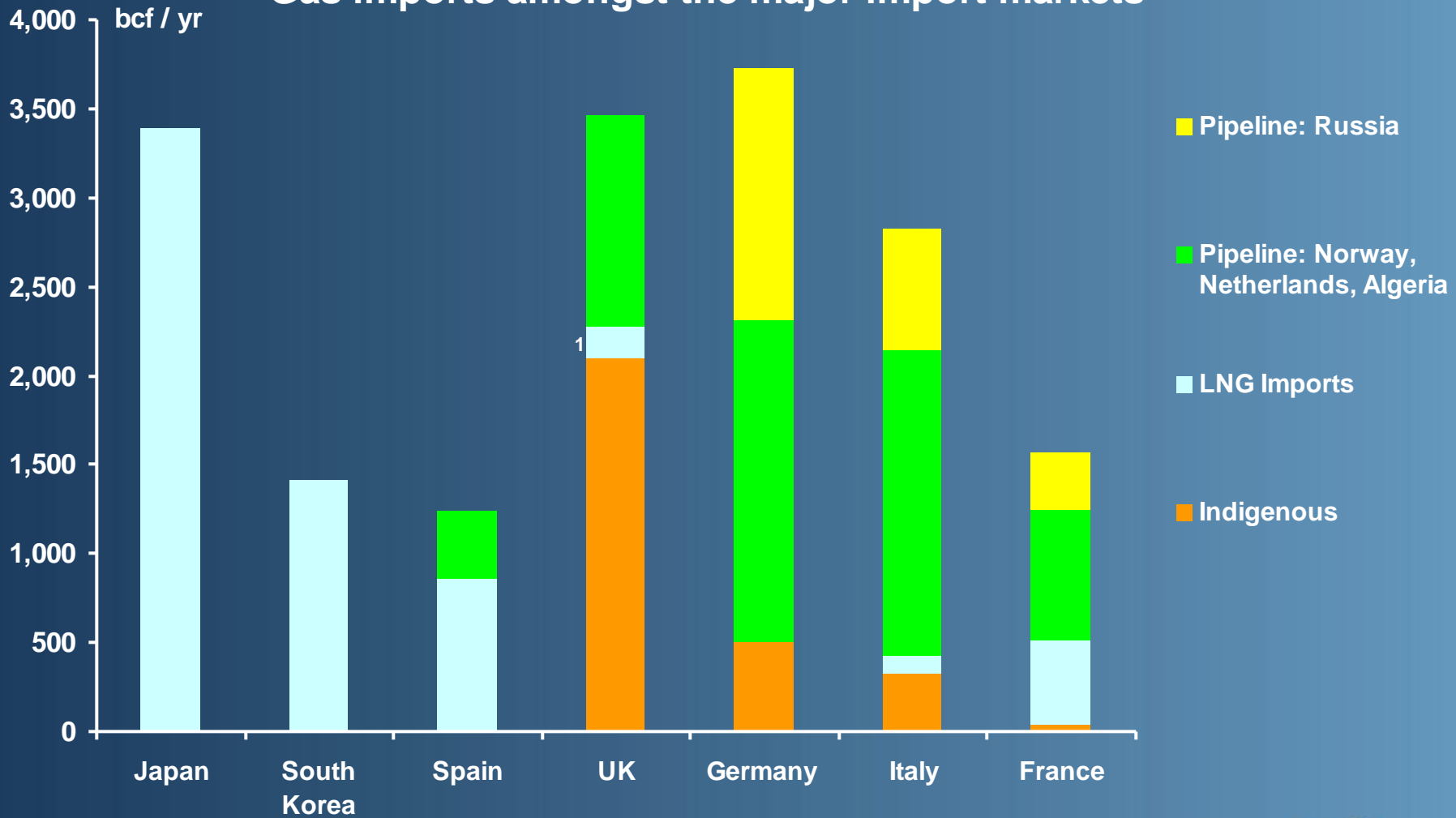
**Solid Oxide Fuel Cells**

# Scenario 2: Replacing coal generation with gas could deliver US' CO2 reduction target



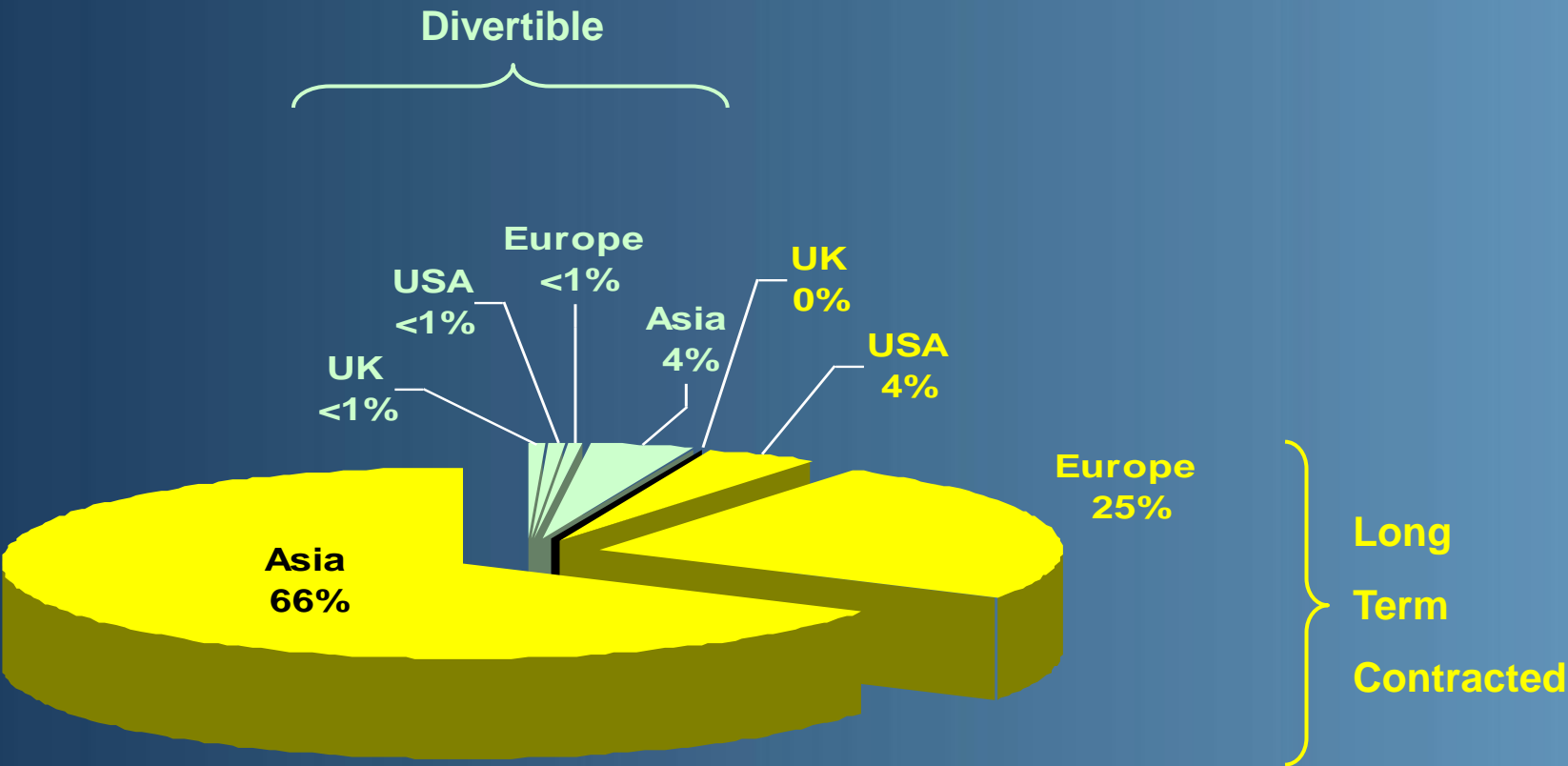
# Major markets for gas will remain import dependent, developing these markets requires stronger partnership

## Gas imports amongst the major import markets



1: UK LNG import data is for 2009 YTD (spot cargos only)  
Source: Waterborne 2008

# Co-dependency of supply and demand key to develop global LNG infrastructure



**“Demand holders” and  
“Resource holders” have to decide  
whether gas will be the fuel of the  
21<sup>st</sup> century**